

## PAK BRUNEI INVESTMENT COMPANY LTD.

# CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE PERIOD ENDED SEPTEMBER 30, 2012

# PAK BRUNEI INVESTMENT COMPANY LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2012

September 30, 2012 (Un-audited) (US \$ in	December 31, 2011 (Audited) 1'000')	ASSETS	Note	September 30, 2012 (Un-audited) (Rupees	December 31 2011 (Audited) in '000')
457	1,850	Cash and balances with treasury banks		43,227	174,79
1,081	5,948	Balances with other banks		102,115	562,08
-	6,644	Lendings to financial institutions	7	-	627,84
217,232	272,406	Investments - net	8	20,528,416	25,742,36
62,225	49,171	Advances - net	9	5,880,245	4,646,66
606	360	Operating fixed assets		57,311	34,06
-	-	Deferred tax assets-net		-	-
9,675	8,013	Other assets		914,270	757,20
291,276	344,392	•		27,525,584	32,545,01
		LIABILITIES			
-	-	Bills payable		_	-
168,066	247,191	Borrowings		15,882,225	23,359,53
29,533	10,360	Deposits and other accounts		2,790,883	979,01
-	-	Sub-ordinated loans		-	-
-	-	Liabilities against assets subject to finance lease		-	-
1,828	4	Deferred tax liabilities-net		172,734	38
2,793	2,944	Other liabilities		263,908	278,18
202,220	260,499			19,109,750	24,617,11
89,056	83,893	NET ASSETS		8,415,834	7,927,90
		REPRESENTED BY			
63,492	63,492	Share capital	10	6,000,000	6,000,00
5,426	4,224	Reserves		512,788	399,20
19,712	16,897	Unappropriated profit		1,862,829	1,596,81
88,631	84,614	•		8,375,617	7,996,01
426	(721)	Deficit on revaluation of assets - net of tax		40,217	(68,11
89,056	83,893	•		8,415,834	7,927,90
		CONTINGENCIES AND COMMITMENTS	11		

Director

Chairman

**Chief Executive** 

Director

# PAK BRUNEI INVESTMENT COMPANY LIMITED CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT - (UN-AUDITED) FOR THE QUARTER AND PERIOD ENDED SEPTEMBER 30, 2012

September 30, 2012 (US \$ in	September 30, 2011 ('000')	Note	September 30, 2012 (PKR in	September 30, 2011 ('000')
25,953		Mark-up / Return / Interest earned	2,452,525	1,696,920
18,896		Mark-up / Return / Interest expensed	1,785,645	956,753
7,057	7,832	Net mark-up / Interest income	666,880	740,167
(191)	129	(Reversal)/Provision against non-performing loans and advances	(18,013)	12,199
(207)	584	Provision for diminution in the value of investments	(19,570)	55,221
-	-	Bad debts written off directly	-	
(398)	713	<u>-</u>	(37,583)	67,420
7,455	7,119	Net mark-up / interest income after provisions	704,463	672,747
		NON MARK-UP/ INTEREST INCOME		
385	701	Fee, commission and brokerage income	36,349	66,201
743		Dividend income	70,242	63,233
1,680	619	Gain on sale of securities	158,715	58,537
-	-	Unrealized gain / (loss) on revaluation of		
44	(49)	investments classified as held for trading	4,166	(4,656)
5		Other income	499	203
2,857		Total non-mark-up / interest income	269,971	183,518
10,311	9,061		974,434	856,265
		NON MARK-UP/ INTEREST EXPENSES		
1,624	1,583	Administrative expenses	153,433	149,619
-	-	Other provisions / write offs - net	-	-
9	3	Other charges	808	243
1,632		_Total non-mark-up / interest expenses	154,241	149,862
8,679	7,475		820,193	706,403
8,679	7 475	Extra ordinary/unusal items PROFIT BEFORE TAXATION	820,193	706,403
0,075	7,473	TROTTI BEI ORD TRANSFORM	020,173	700,403
777	3,035	Taxation - Current	73,425	286,832
-	-	- Prior years	-	-
1,769	(568)	- Deferred	167,167	(53,719)
2,546	2,467		240,592	233,113
6,133	5,008	PROFIT AFTER TAXATION	579,601	473,290
		Attributable to :		
		Equity holders of the Company	579,601	473,290
		Non-controlling interest		
			579,601	473,290
16,897	11,780	Unappropriated profit brought forward	1,596,812	1,113,241
23,031	16,789	Profit available for appropriation	2,176,413	1,586,531
0.0102	0.0083	Earnings per share - Basic and diluted (in Rupees) 12	0.97	0.79

The annexed notes 1 to 15 form an integral part of these consolidated financial statements.

Chief Executive Director Director Chairman

# PAK BRUNEI INVESTMENT COMPANY LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER AND PERIOD ENDED SEPTEMBER 30, 2012

September 30, 2012	September 30, 2011			September 30, 2012	September 30, 2011
(US \$ in	1 '000')			(PKR in	'000')
6,133	5,008	Profit after taxation for t	he period	579,601	473,290
-	-	Other comprehensive in	come	-	-
6,133	5,008	_ Total comprehensive in	ncome for the period	579,601	473,290
The annexed notes	s 1 to 15 form ar	n integral part of these co	nsolidated financial stateme	nts.	
Chief Executive		Director	 Director		irman

## PAK BRUNEI INVESTMENT COMPANY LIMITED CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2012

**Chief Executive** 

Director

Period Ended September 30,	Period Ended September 30	,	Period Ended September 30,	Period Ended September 30,
2012 (US \$ in '(	2011		2012 (Rupees in	2011
(US \$ III (	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	CASH FLOWS FROM OPERATING ACTIVITIES	(Kupees in	000)
8,679	7,475	Profit before taxation	820,192	706,403
743	212	Less: Dividend Income	70,242	20,037
7,936	7,263	Adjustments	749,950	686,366
67	19	Depreciation	6,346	1,794
18	5	Amortization	1,673	48
(191)	(2)	(Reversal)/Provision against Non Performing Loans & Advances	(18,013)	(14
(207)	-	(Reversal)/Provision for diminuition in value of investments	(19,570) (16,737)	
(177) (9)	-	Interest income on investments Gain on sale of investments	(843)	
(0)	_	Loss/(Gain) on sale of fixed assets	(1)	
3		Return on bank balances	269	
(45)	2	Unrealized loss/(Gain) on investments classified as HFT Financial charges	(4,271)	22
1	-	Unrealized loss/(Gain) on derivative	105	
(540)	25	•	(51,042)	2,354
7,396	7,288		698,908	688,720
6,644	(7,657)	(Increase) / decrease in operating assets Lendings to financial institutions	627,841	(723,540
73,150	(2,372)	Held -for-trading securities	6,912,637	(224,134
(12,863)	(1,016)	Advances	(1,215,571)	(95,974
527	(91)		49,793	(8,59
67,457	(11,135)	•	6,374,700	(1,052,242
		Increase in operating liabilities		
(79,125)	(234)		(7,477,306)	(22,100
19,173	12,857	Deposits and other accounts	1,811,865	1,215,000
(178)	1,196	Other liabilities (excluding current taxation)	(16,833)	112,978
(60,130)	13,819		(5,682,274)	1,305,87
14,723	9,972	E'mana'd abana an'd	1,391,334	942,35
(3,289)		Financial charges paid Income tax paid	(310,853)	(63,819
11,434		Net cash from operating activities	1,080,481	878,53
11,101	7,277	CASH FLOWS FROM INVESTING ACTIVITIES	1,000,101	070,55
		•	·	
(16,198)	(3,542)	Net investments in available-for-sale securities	(1,530,687)	(334,720
(11)		Net investments in held-to-maturity securities	(1,052)	(2,564
962	15	Dividend income received	90,881	1,460
(3)	(0)	Return onbank deposit	(269)	(22)
(327)	(3)	Investments in operating fixed assets	(30,945)	(32:
(15,577)	(3,530)	Proceeds from disposal of fixed assets  Net cash used in investing activities	(1,472,014)	(336,15
( - 7 1		CASH FLOWS FROM FINANCING ACTIVITIES		
	ļ-	la	<u> </u>	
=	-	Payments of lease obligations	(200 000)	
(2,116)	_	Payment of dividend	(200,000)	
(2.116)		Proceeds from issue of share capital  Not each flows from financing activities	(200,000)	
(2,116)		Net cash flows from financing activities  Increase/(Decrease) in each and each activities	(200,000)	542.20
(6,260)		Increase/(Decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the period	(591,533) 736,875	542,38 160,77
7,798				

Director

Chairman

# PAK BRUNEI INVESTMENT COMPANY LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY - (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2012

	Share capital	Statutory reserve (Rupees in '00	Unappropriated profit 00)	Total
Balance as at January 01, 2011	6,000,000	278,311	1,113,241	7,391,552
Comprehensive income: Profit after taxation for the period ended September 30, 2011 Other comprehensive income	- -	-	473,290	473,290
Total comprehensive income for the period	-	-	473,290	473,290
Transfer to statutory reserve		94,658	(94,658)	-
Transactions with owners: Issue of Share Capital	-	-	-	-
Balance as at September 30, 2011	6,000,000	372,969	1,491,873	7,864,842
Balance as at October 01, 2011	6,000,000	372,969	1,491,873	7,864,842
Comprehensive income:  Profit after taxation for the period ended December 31, 2011 Other comprehensive income  Total comprehensive income for the period	- - -		131,174	131,174
Transfer to statutory reserve	-	26,235	(26,235)	-
Balance as at December 31, 2011	6,000,000	399,204	1,596,812	7,996,016
Balance as at January 01, 2012	6,000,000	399,204	1,596,812	7,996,016
Comprehensive income:  Profit after taxation for the period ended September 30, 2012 Other comprehensive income	- -	-	579,601	579,601
Total comprehensive income for the period	-	-	579,601	579,601
Transfer to statutory reserve		115,920	(115,920)	-
Final cash dividend for the year ended December 31, 2011 declared subsequent to the year end at Rs.0.33 per share			(200,000)	(200,000)
Balance as at September 30, 2012	6,000,000	515,124	1,860,493	8,375,617

The annexed notes 1 to 15  $\,$  form an integral part of these consolidated financial statements.

Chief Executive	Director	Director	Chairman

# PAK BRUNEI INVESTMENT COMPANY LIMITED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2012

#### 1. STATUS AND NATURE OF BUSINESS

The Group comprises of Pak Brunei Investment Company Limited (the "holding company" or "parent" ) and a subsidiary, Primus Investment Management Limited. Brief profile of the holding company and its subsidiary is as follows:

#### **Holding Company**

Pak Brunei Investment Company Limited (the "holding company" or "parent") is incorporated as an un-listed public limited company under the Companies Ordinance, 1984. The State Bank of Pakistan (the SBP) granted the approval for commencement of business with effect from August 20, 2007. The Holding Company is a joint venture between the Government of Pakistan and the Brunei Investment Agency. The Holding Company's objective interalia includes making investments in the industrial and agro based industrial fields in Pakistan on commercial basis through carrying out of industrial and agro based industrial projects and making of their products in Pakistan and abroad and to undertake other feasible business and to establish and acquire companies to conduct various businesses. The registered office of the holding company is situated at Horizon Vista, Plot No. Commercial-10, Block No. 4, Scheme No.5, Clifton, Karachi, Pakistan.

#### **Subsidiary Company**

Primus Investment Management Limited is a public unlisted company incorporated in Pakistan on August 10, 2011 under the Companies Ordinance, 1984. The registered office of the Company is situated at 4th Floor, Horizon Vista, Plot No. Commercial-10, Block No. 4, Scheme No. 5, Clifton, Karachi, Pakistan. The Company has obtained the license of an "Investment Advisor" and "Asset Management Company" (AMC) under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and intends to launch mutual funds in near future.

#### 2. BASIS OF PRESENTATION AND CONSOLIDATION

#### 2.1 Basis of presentation

These consolidated financial statements have been prepared from the information available in the un-audited financial statements of the holding company and subsidiary company for the period ended September 30, 2012. The accounting policies used by the subsidiary in preparation of their financial statements are consistent with that of the holding company.

#### 2.2 Basis of Measurement

These consolidated financial statements have been prepared under the historical cost convention except that certain investments and derivatives have been stated at revalued amounts in accordance with the directives of the State Bank of Pakistan (SBP).

#### 2.3 US Dollar equivalent

The US dollar amounts shown in the consolidated condensed interim statement of financial position, consolidated condensed interim profit and loss account, consolidated condensed interim statement of comprehensive income and consolidated condensed interim statement of cash flow are stated as additional information solely for the convenience of readers. For this purpose of conversion to US Dollars, the rate of Rs. 94.50 to US Dollars has been used for both 2011 and 2012, as it was the prevalent rate as on September 30, 2012.

#### 3. STATEMENT OF COMPLIANCE

- **3.1** These consolidated condensed interim financial statements of the Company for the period ended September 30, 2012 have been prepared in accordance with the requirements of the International Accounting Standard 34 Interim Financial Reporting, provisions of the Companies Ordinance, 1984, Banking Companies Ordinance,1962 and directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan. In case where requirements differ, the provisions of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the said directives have been followed.
- 3.2 The State Bank of Pakistan has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for Non Banking Financial Institutions in Pakistan vide BSD Circular Letter number 11 dated September 11, 2002, till further instructions. Further, according to the notification of SECP dated April 28, 2008, the IFRS 7 "Financial Instruments: Disclosures" has not been made applicable for banks and NBFCs. Therefore, it is also not applicable on the Company as it follows the same format of reporting as made applicable on banks by the SBP and accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated condensed interim financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by SBP.
- 3.3 The disclosures made in these consolidated condensed interim financial statements have been limited based on the format prescribed by the SBP vide BSD Circular Letter No. 2, dated May 12, 2004 and International Accounting Standard (IAS) 34, 'Interim Financial Reporting' and do not include all the information required in the annual financial statements. Accordingly, these consolidated condensed interim financial statements should be read in conjunction with the annual consolidated financial statements of the Company for the year ended December 31, 2011.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation followed in preparation of these consolidated financial statements are same as those applied in preparing the most recent annual consolidated financial statements of the Company.

#### 5. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of consolidated financial statements requires management to make judgement, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by the management in applying the accounting policies and the key sources of estimating uncertainty were the same as those applied to consolidated financial statements for the year ended December 31, 2011.

#### 6. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements of the Company for the year ended December 31, 2011.

	September 30,	December 31,
	2012	2011
	(Un-audited)	(Audited)
Note	(Rupees i	in '000)

#### 7. LENDINGS TO FINANCIAL INSTITUTIONS

Repurchase agreement lendings	7.2	-	462,841
Term deposit receipts (TDRs)	7.3	-	165,000
		-	627,841

- **7.1** All lendings of the Company are in local currency.
- 7.2 These are short-term lendings to various financial institutions against government securities. These carry mark-up
  - @ NIL (December 31, 2011: 11.85%) per annum and maturing on NIL (December 31, 2011: 6 days)
- **7.3** The profit rate on these TDRs is NIL (December 31, 2011: 12.00% to 14.50%). All TDRs are due to maturity within NIL (December 31, 2011: 1 month).

## 8. INVESTMENTS

					Held by Bank Ru	Given as collateral pees in '000'	Total
	Current period (September 30, 2012) - Un-audited		d	8.1	7,310,253	13,218,163	20,528,416
	Prior year - Audited (December 31, 2011)			8.1	5,801,830	19,940,534	25,742,364
	Prior year corresponding period - U (September 30, 2011)	Jn-Audited			6,637,019	10,703,286	17,340,305
	(80\$1011100, 2011)	Septembe	r 30, 2012 (Un	-audited)	Dec	ember 31, 2011 (Aud	lited)
		Held by the Company	Given as collateral Rupees in '000'	Total	Held by the Company	Given as collateral (Rupees in '000)	Total
8.1	Investments by type:	(-	xupees in voo	,		(Rupees in 000)	
	Held-for-trading securities						
	Market Treasury Bills	516,964	-	516,964	260,792	6,977,094	7,237,886
	Pakistan Investment Bonds	-	-	-	194,855	-	194,855
	Ordinary shares of listed companies	-	-		7,837	-	7,837
		516,964	-	516,964	463,484	6,977,094	7,440,578
	Available- for- sale securities					1	
	Market Treasury Bills	904,630	13,202,279	14,106,909	255,771	12,985,868	13,241,639
	Pakistan Investment Bonds	-	-	421 410	340,549	-	340,549
	Ordinary shares of listed companies Ordinary shares of unlisted companies	421,419 121,375	-	421,419 121,375	620,040 100,000	-	620,040 100,000
	Term Finance Certificates and SUKUK	2,629,783	-	2,629,783	3,312,763	-	3,312,763
	Mutual funds	2,678,836	-	2,678,836	978,890	-	978,890
	Preference shares	85,625	_	85,625	21,500	_	21,500
	Treference shares	6,841,668	13,202,279	20,043,947	5,629,513	12,985,868	18,615,381
	Held- to- maturity securities	0,011,000	10,202,27	20,010,517	3,027,313	12,703,000	10,013,301
	Term Finance Certificates and SUKUK	191,458	-	191,458	190,406	-	190,406
	Investment at cost	7,550,090	13,202,279	20,752,369	6,283,403	19,962,962	26,246,365
	Less: Provision for diminution in value of Investments	(261,049)	-	(261,049)	(409,752)	-	(409,752)
	Investments (net of provisions)	7,289,041	13,202,279	20,491,320	5,873,651	19,962,962	25,836,613
	Surplus/(Deficit) on revaluation of held-for-trading securities Surplus/(Deficit) on revaluation of	4,271	- 15 004	4,271	(3,731)	(9,829)	(13,560)
	available-for-sale securities	16,941	15,884	32,825	(68,090)	(12,599)	(80,689)
	Total investments (Net of Provision)	7,310,253	13,218,163	20,528,416	5,801,830	19,940,534	25,742,364

September 30,	December 31,
2012	2011
(Un-audited)	(Audited)
(Rupees i	in '000)

### 9. ADVANCES

Loans, cash credits, running finances, etc. in Pakistan LTFF scheme under State Bank of Pakistan Margin financing - In Pakistan Net investment in finance lease - inPakistan	4,414,357 798,035 88,200 582,352	3,337,302 767,211 88,000 474,860
Advances - gross	5,882,944	4,667,373
Less: Provision for non-performing advances - specific	(2,699)	(1,723)
Provision for non-performing advances - general	-	(18,989)
	(2,699)	(20,712)
Advances - net of provision	5,880,245	4,646,661

**9.1** Advances include Rs. 2.699 million (December 31, 2011 : Rs. 2.99 million) which have been placed under non-performing status as detailed below:

Category of Classification	Domestic	Overseas	Total	Provision Required	Provision Held
		(R	(upees in '000)		
Substandard	-	-	-	-	
Doubtful	-	-	-	-	-
Loss	2,699	-	2,699	2,699	2,699
	2,699	-	2,699	2,699	2,699

9.2	<b>Movement of Provision</b>	<b>September 30, 2012</b>			December 31, 2011			
		Specific	General	Total	Specific	General	Total	
				(Rupees i	n '000'		-	
	Opening balance	1,723	18,989	20,712	1,684	5,845	7,529	
	Charge for the period	1,268	-	1,268	1,089	13,144	14,233	
	Reversals	(292)	(18,989)	(19,281)	(1,050)	-	(1,050)	
	Closing Balance	2,699	-	2,699	1,723	18,989	20,712	

		September 30,	December 31,
10.	SHARE CAPITAL	2012	2011
		(Un-audited)	(Audited)
	Authorized Capital	(Rupees in	'000)
	600,000,000 (2011: 600,000,000) Ordinary shares of Rs. 10 each	6,000,000	6,000,000
	Issued, subscribed and paid up Capital		
	600,000,000 (2011: 600,000,000) Ordinary shares of Rs. 10		
	each fully paid in cash	6,000,000	6,000,000

September 30,	December 31,
2012	2011
(Un-audited)	(Audited)
(Rupees	in '000)

#### 11. CONTINGENCIES AND COMMITMENTS

#### 11.1 Transaction-related Contingent liability

Standby letter of credit 152,293 158,884

#### 11.2 Other Contingencies

- 11.2.1 In the year 2009, Burj Bank Limited (formerly Dawood Islamic Bank Limited) filed a legal suit amounting to Rs.200 million for damages against the Company for alleged non performance of underwriting commitment to issue shares at a premium. Legal advisors of the Company are of the opinion that the possibility of the Company being subject to any liability in relation to the suit is negligible.
- 11.2.2 Income tax returns for the tax years 2007 to 2011 have been filed by the Company on due dates that are deemed to be assessed by the Commissioner Inland Revenue under the provisions of section 120 of the Income Tax Ordinance, 2001.

There is no change in tax status in respect of tax years 2008, 2009 and 2010 as disclosed in the annual financial statements for the year ended December 31, 2011.

During the period, assessment for tax year 2011 was also amended and a tax demand of Rs.55.547 million created which was reduced to Rs.52.091 million after issuance of rectified order under section 221 of the Income Tax Ordinance, 2001. The Company has already paid for Rs. 33.381 million on account of tax liability for the tax year 2010. An appeal is currently being filed before the Commissioner Inland Revenue (Appeals)

An appeal filed with the CIR(A) against the rectified order levying WWF in the tax year 2009 was decided in favour of the Company. However, the tax department has filed an appeal with the Appellate Tribunal Inland Revenue against the aforesaid decision of CIR(A).In 2011, the CIR(A) deleted the levy of WWF. The unrecognised amount relating to WWF is Rs.11.234 million at the period end.

	September 30,	December 31,
	2012	2010
	(Un-audited)	(Audited)
	(Rupees	in '000)
Commitments for the acquisition of fixed assets		28,134
Commitments to extend credit	1,049,060	392,750
Commitments for trading in government securities		
Sale of T-bills	193,028	-
Purchases (reverse repo)	-	464,944
Sale (repo)	13,240,127	20,502,275
	Commitments to extend credit  Commitments for trading in government securities Sale of T-bills Purchases (reverse repo)	Commitments for the acquisition of fixed assets  Commitments to extend credit  Commitments for trading in government securities Sale of T-bills Purchases (reverse repo)  2012 (Un-audited) ————————————————————————————————————

## 12. BASIC AND DILUTED EARNINGS PER SHARE

	Period	Period
	Ended	Ended
	September 30,	September 30,
	2012	2011
	(Un-audited)	(Un-audited)
Profit after taxation for the period attributable to		
ordinary shareholders (Rupees in '000)	579,601	473,290
Weighted average number of ordinary shares		
outstanding during the period (in '000)	600,000	600,000
Basic and diluted earnings per share (Rupees)	0.97	0.79

#### 13. RELATED PARTY TRANSACTIONS

The Company has related party relationships with its subsidiary namely Primus Investment Management Ltd., its employee contribution plans, its key management personnel and other related parties including Pakistan Mercantile Exchange Ltd., Nimir Industrial Chemicals Ltd. and Haq bahu Sugar Mills (Pvt) Ltd. due to common directorship. There are no transactions with key management personnel other than under the terms of employment.

Details of transactions with related parties during the period, are as follows:

	For the period ended September 30, 2012		For the year ended December 31, 2011			
	(Un-aud		(Au	dited)		
	Key management personnel	Other related parties	Key management personnel	Other related parties		
		(Rupe	es in '000)			
Advances						
At beginning of the period / year	23,286	474,000	20,063	-		
Given during the period / year	6,652	-	8,263	479,000		
Repaid during the period / year	(13,713)	-	(5,040)	(5,000)		
At end of the period / year	16,225	474,000	23,286	474,000		
Investments						
At beginning of the period / year	_	15,000	_	-		
Investments made during the period / year	-	12,956	-	15,000		
Redemption during the period / year	-	(3,462)	-	-		
At end of the period / year		24,494		15,000		
	For the period en 30, 20 (Un-auc	012	2	nded September 30, 011 audited)		
	Key management personnel	Other related parties	Key management personnel	Other related parties		
		(Rupee	s in '000)			
Mark-up / return / interest earned	530	51,501	579	295		
Mark-up / return / interest expensed		1,342		-		
Salaries and other benefits	51,653		52,332	22,128		
Contribution to Provident Fund	2,121		2,413	1,039		
Re-imbursement of expenses	6,508		7,342	6,589		

### 14. GENERAL

14.	.1	Cr	edit	Ra	ting

The Company has been assigned credit rating of 'AA+' (Double A plus) in the medium to long term and A1+ (A One Plus) in the short-term by JCR-VIS Credit Rating Agency Limited, SBP approved rating agency. Outlook on the assigned rating is "Stable".

**14.2** Figures have been rounded-off to the nearest thousand rupees.

### 15. DATE OF AUTHORIZATION FOR ISSUE

These	consolidated	condensed	ınterim	Tinanciai	statements	were	autnorized	Ior	issue	on	<u>09-May-2013</u>	by
Board	of Directors of	of the Group	1									

Chief Executive	Director	Director	Chairman